

Epygi Insures Reliability and Cost-Savings for Rodriguez Insurance Agency

Rodriguez Insurance Agency based in Richardson, Texas, serves over 2,000 customers statewide, which includes restaurants, dry cleaners, hotels, apartments, tow truck and trucking companies. Before making a move to expand their business to other states, Rodriguez Insurance Agency needed to upgrade their phone system.

Wanting to take advantage of VoIP capabilities, Rodriguez Insurance Agency switched from their analog PBX key system to Epygi's Quadro6L and software features. The Quadro6L and Quadro Communications Manager (QCM) were installed, and as a result, their costs were reduced and employee productivity increased.

Up and running

IPLiving, an Epygi Value-Added Reseller, installed the Quadro6L with the QCM and Grandstream's BudgeTone-200 SIP IP phone in only three hours. Ronnie Rodriguez, CEO of Rodriguez Insurance Agency, chose Epygi because it was an affordable alternative to the pricey competitive products of NEC, Nortel, and Avaya.

Gearing up for the future

Epygi systems are easy to use, simple to manage, flexible and reliable. With the Quadro in place, all employees are on an integrated phone and voicemail system, using a unified dialing plan to reach employees at any location. With the help of the QCM, a Windows® based soft phone, remote employees in Columbia and Mexico are a part of the agency phone system and can make calls as if they were in the Texas office. The implementation of this software greatly reduces the international calling fees for Rodriguez Insurance Agency.

Find Me Follow Me is utilized by all Rodriguez Insurance Agency employees,

allowing them to have their clients reach them wherever they are. With the new plan to expand business outside of Texas, this feature is especially important so that employees do not miss any calls and can be productive at any location. Rodriguez Insurance Agency looks forward to growing their business knowing that Epygi will meet all their future telecom needs.

About IPLiving, LLC

IPLiving is a nationwide CLEC-certified, facilities based network operator providing VoIP and TDM services, as well as enhanced IP PBX and hosted applications to small and medium-sized businesses, along with state-of-the-art renewable energy and IP solutions for Smart Home and Smart Office. With nationwide IP network coverage, IPLiving delivers reliable, high-quality, and competitively priced hosted IP services for business including IP PBX, IP trunking, Priority (Broadband) Access T1, Renewable Energy Solutions, IP surveillance, Smart Home & Smart Office, energy management, and business automation. IPLiving's headquarters is located in Addison, Texas. Visit us online at www.ipliving.net.

About Epygi Technologies

Epygi Technologies, Ltd., a worldwide provider of award-winning IP PBXs, gateways and audio/video conference servers supporting small businesses to enterprise's telephony needs, is a private US company founded in 2000 and has its headquarters in Plano, Texas. Reliable, secure, and easy to install and use, the Epygi products offer users outstanding benefits and an unparalleled range of features at very economic prices. Customers are able to improve their productivity, lower operating expenses, enhance their image and while affording the latest in telecommunications equipment.