



**CORE**  
Colorado Real Estate Finance Group

## Epygi Introduced Colorado Real Estate Finance Group, Inc. to the Reliability and Ease of VoIP Technology

Colorado Real Estate Finance Group, Inc. is a finance firm that provides debt and equity services for consumers, realtors, investors, business owners and mortgage developers located in Greenwood Village, Colorado. Before switching to Epygi, the company had an outdated and unreliable PC-based system. The system was so outdated that they were unable to find anyone to fix it when it crashed. To update their system, Epygi's Value-Added Integrator installed a Quadro2x that was not only compatible with the company's current Cisco CP-7940G phones but was also feature rich and easy to use.

### **New Features, Rich System Keeps Brokers in Touch Constantly**

Some of the features Colorado Real Estate Finance Group found to be most helpful were the ability to have multiple lines, remote extensions, voicemail-to-email functionality, compatibility with their current Cisco phones, and most importantly the system was very stable. Since much of a mortgage broker's time is spent out of the office, Colorado Real Estate Finance Group appreciates that each of their employees receives an email alert each time a call is received. With normal



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voicemail, if a message is left for an employee after they have left the office for the day, then the message will not be addressed until the employee is in the office next. Depending on the mobile equipment of the employee, there are three choices of how messages can be relayed: calls are forwarded, email notifications alert the employee of a message, and/or messages are converted to .WAV files and emailed to the employee for easy remote access and download. This helps the brokers immensely, allowing them to focus on sales while never missing a work detail that impacts the success of the day.

## Remote Features Create Ease and Increase Efficiency

Keeping with the theme of mobility, Epygi's phone system features can be changed remotely by logging in online. For example, users are able to set how long of a message people are allowed to leave on their voicemail. Additionally, users can delete emails, check how much space there is on their voicemail and even forward voicemails to others. Users can also change their voice message and can select an automated or recorded out-of-office message when traveling. It is great to be able to change these features while on the go, especially if a last minute business trip occurs, employees are able to easily set an out-of-office message, and constantly keep up with daily business activities.

“Those features are invaluable to us. We work in a very remote and mobile environment so being able to call in from a closing, get my assistant no matter where she is, and make a conference call to a third party call using Epygi's system is important to us. That also goes for being able to have remote access

and voicemail to email as there are days some of us never see the office. We would not be able to operate the way we do without the installed Epygi system,” says Adam Smith, President.

## In Constant Contact

The freedom to call a co-worker and to have the message forwarded to wherever they are (without concern for distance or expense) improves the speed and efficiency of the entire business. It is positive for everyone not to mention peace of mind for family and friends trying to find someone with an important message. The Quadro IP PBX is designed for the small to medium business with feature-rich functionality and ease of use.

## About Epygi Technologies

Epygi Technologies, Ltd., a worldwide provider of award-winning IP PBXs and gateways supporting small businesses to enterprise's telephony needs, is a private U.S. company founded in 2000 and headquartered in Plano, Texas. Reliable, secure, easy to install and use, Epygi's products offer users outstanding benefits and an unparalleled range of features at very economic prices. Customers are able to improve their productivity, lower operating expenses, enhance their image, while affording the latest in telecommunications equipment. Visit us on our website, follow us on Twitter, like our page on Facebook and join our LinkedIn group.