



# **Epygi Consults Pegasus Knowledge Solutions on the Latest in IP Systems**

For more than a decade, Pegasus Knowledge Solutions has offered the best in IT consulting. The Chicago-based company focuses foremost on the needs of their consumers by customizing services on a case-by-case basis. By employing only the best IT talent, Pegasus Knowledge Solutions ensures quality in each of their consumer solutions and services.

Pegasus Knowledge Solutions offers services including onsite consulting, staff augmentation and IT project delivery in a number of industries varying from healthcare to telecommunications to retail spaces.

### The Latest and Greatest

**CASE STUDY** 

More recently, as part of their effort to remain on the cutting edge of technology, Pegasus scouted for a new telecommunications provider. With the latest IP PBX equipment, Epygi Technologies easily won out over their former provider ACS Processor and Systems. Epygi's Value-Added Integrator Teleprime installed a Quadro6L in a mere two hours. Therefore, allowing Pegasus Knowledge Solutions to seamlessly upgrade their system without interrupting much work flow.

With the Epygi system installed, Pegasus Knowledge Solutions has access to day and night Auto Attendant, call park, voicemail to email, call pickup and call paging. Two features that enhance employees' mobility are the remote extension and call forwarding. The remote extension capabilities allow Pegasus Knowledge Solutions' employees to efficiently communicate with the office from different locations. When an employee is visiting a customer's site, office calls can be forwarded to any phone number, including their cell phones.



"Epygi's entensive list of standard features which the customer does not have to pay for has solidified our recommendation of Epygi's products to Pegasus," said Anup Manchanda, Vice President of Teleprime.

## A SoSimple Solution

All technology that met Pegasus Knowledge Solutions' communication needs was adapted for future technological and company growth. As a result of the switch from analog to an IP system, their phone system is up-to-date with the newest technology at a low monthly expense.

Teleprime was able to set Pegasus Knowledge Solutions up with Sotel's SoSimple Usage Program which bundles an Epygi IP PBX, snom handsets and Sotel's SIP service. Instead of paying an upfront cost for all the equipment, the usage program allows for Pegasus Knowledge Solutions to pay a low monthly fee and still own all the necessary equipment.

"Through the SoSimple program, both Sotel and Teleprime were able to offer Pegasus Knowledge Solutions a cutting-edge business communications technology with zero capital expenditure," said Jim Goebel, CEO of SoTel Systems.

Pegasus Knowledge Solutions looks forward to remaining on the innovative edge of IP technology as Epygi's new features are released.

### About SoSimple

Leading North American provider of SIP services that leverages distribution of IP telephony products, SoTel Systems introduced their SoSimple usage program to the U.S. marketplace in March of 2011.

The program enables small and medium-sized businesses to receive new VoIP telephony or unified communications platform equipment and business telephones included when they sign a SoTel Systems SIP connection contract.

This program offers companies the opportunity to easily upgrade their phone system, while delivering new technology, more robust solutions with indus"Epygi's entensive list of standard features which the customer does not have to pay for has solidified our recommendation of Epygi's products to Pegasus," said Anup Manchanda, Vice President of Teleprime.

try-leading service at a lower cost than they were previously paying with their prior dial tone service provider.

### About Teleprime

In business since 1992, Teleprime delivers best of class turn-key communication solutions for our clients. Our solutions enable our clients to respond at the speed of business, build stronger relationships, and reduce the costs associated with connecting to their customers. With over 20 years of worldwide experience with signaling, interface, VoIP and IP PBX technologies. Teleprime has implemented solutions in over 80 countries worldwide. Teleprime is also a working VoIP and IP PBX research partner with the Illinois Institute of Technology (IIT) in Chicago.

Our products and services include: Voice Services, (PSTN, POTS, SIP trunks and VoIP); Data and connectivity Services, (DSL, Cable, T1 or higher); Small Business PBX (Phone systems – Key systems, IP systems or hybrid); LAN infrastructure (Cat 5e and 6e wiring, Switches, routers, firewall, etc. install and provisioning); IP Cameras for Security and Remote Monitoring.

The Quadro series products give our customers the best of both worlds, the reliability of the traditional legacy network and cost efficiency of the IP network.

### About Epygi Technologies

Epygi Technologies, Ltd., a worldwide provider of award-winning IP PBXs and gateways supporting small businesses to enterprise's telephony needs, is a private U.S. company founded in 2000 and headquartered in Plano, Texas. Reliable, secure, easy to install and use, Epygi's products offer users outstanding benefits and an unparalleled range of features at very economic prices. Customers are able to improve their productivity, lower operating expenses, enhance their image, while affording the latest in telecommunications equipment. Visit us on our website, follow us on Twitter, like our page on Facebook and join our Linkedin group.





Case Study - Pegasus Knowledge Solutions

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