Sector5 Creates Cloud Offering for Their Customers with Epygi

Based in South Africa, Sector5 offers companies complete solutions for support, sales, cloud emails, cloud phones and security. Before choosing to implement the Epygi solution, Sector5 was concerned with increasing their revenue stream while remaining competitively priced in their target market. One major need was to build a VoIP PBX solution that would be able to perform well, even if clients shared data and voice on the same infrastructure. They were most interested in a superb quality,

feature-rich experience, low administrative overhead, ease of deployment and everything conventional PBXs offered with a little extra to give them a market edge. Three additional features they hoped to find were Video and Audio Conferencing, Hot Desking and voicemail-to-email, which would allow for an overall more unified communication network.

Epygi is the Best Solution

Eventually they found what they were

looking for as all roads led to Epygi. They made the initial investment and chose the QuadroM32x with a Quadro FXO 4 Gateway over other product offerings of Trixbox, Elastix, Adore and FreePbx. Sector5 was captivated with how well the solution performed. They then deployed and scaled the solution by purchasing the QX1000 to create a cloud offering which provides a straight LAN connection to their ITSP.

Features such as Call Forwarding, Pickup Groups, Video Conferencing, Hot Desking and Auto Attendant made Epygi the best choice. The Video and Audio Conferencing one-time licensable features the Epygi solution offers allows for employees to communicate remotely no matter their location. This creates efficiency as well as a reduction in company travel costs while still allowing everyone in the company to feel they are in the office.

In addition, the Hot Desking feature was particularly attractive to Sector5. With multiple employees alternating working days but sharing one office, this feature makes it possible to have just one phone in the office rather than one for each person. Hot Desking allows the user to log in with a password when they first arrive so that all of the calls for that day come through to them through a direct phone line. At the end of the day, the user simply logs out so that the next employee is then granted access to their own call line, all while using the same telephone.

"In our VoIP cloud scalability, reliability and stability is critical," said Johan du Pre of Sector5. "Time is money and it gives us comfort in knowing that we have the support structure in Epygi to help our business prosper and grow. Epygi makes it possible to build a system around a growing company so we have the option to add on additional features as we need them. Epygi is reliable and well-documented throughout their product line with easy to read 'How-To's' and regular updates which reduce administration overhead. Should additional help be required a ticket to the support team who responds quickly and effectively will resolve matters."

About Epygi Technologies

Epygi Technologies, Ltd., a worldwide provider of award-winning IP PBXs and Gateways supporting small businesses to enterprise's telephony needs, is a private U.S. company founded in 2000 and headquartered in Plano, Texas. Reliable, secure, easy to install and use, Epygi's products offer users outstanding benefits and an unparalleled range of features at very economic prices. Customers are able to improve their productivity, lower operating expenses, enhance their image, while affording the latest in telecommunications equipment. Visit us on our website, follow us on Twitter, like our page on Facebook and join our Linkedin group.

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